

Policy Options for Student Finance: Contrasting Perspectives

Conference on the Funding of Student Finance: Critical Issues and Policy Options

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*If a man empties his purse into his head,
no man can take it away from him. An
investment in knowledge always pays
the best interest.*

-- Benjamin Franklin

Evolution of New Zealand Tertiary Education Policy

Pre-1990

- 'Free' tertiary education
- Full student allowances
- Small private sector
- Low tertiary participation rate
- Dual system - universities and polytechnics regulated differently:
 - Universities - considerable autonomy, UGC funded
 - Polytechnics – input funded, little autonomy

1990s

- Increased participation in tertiary education
- Increased autonomy and self-management
- Introduction of cost-sharing
- Student loans introduced
- Targeting of student allowances
- Institutional freedom to set tuition fees
- Increased role for private providers

Evolution of New Zealand Tertiary Education Policy (Cont'd)

- Reforms of 2000s involved some backtracking on 1990s reforms, but broad policy framework remains – loans, targeted allowances, tuition fees, private sector
- However, major policy changes within this framework:
 - Removal of student loan scheme interest for students, then for some graduates
 - Reduced targeting of student allowances
 - Scaled back private sector assistance
 - Controls on tuition fees
- Other reforms: TEC, outcomes based funding, performance-based funding, relatively small changes to student loan scheme

Overall Assessment

- Reforms of 1990s were:
 - Based on policy ‘good practice’
 - Consistent with emerging international practice
 - In line with mainstream thinking on student finance policy
- A number of student finance policy changes in the early to mid 2000s – especially those relating to student loans and regulation of tuition fees – represented a significant policy step backwards
- These changes have had significant costs, but uncertain benefits

Proposed Reform Direction

- Reforms should return student finance policy settings closer to their original early 1990s design:
 - Increase private contribution to tertiary education by restoring institutional freedom to set tuition fees
 - Reform student loan scheme by reintroducing interest charges for borrowers and graduates
 - Increased targeting of student allowances
- Focus on increasing access to, and quality of, tertiary education:
 - Improve secondary education
 - Target access for at risk groups
 - Fund research excellence

Increased Private Contribution to Tertiary Education I

- Increased private contribution would boost overall resources to the tertiary education sector – quality does not come cheap
- Consistent with international trends – 20 of 26 OECD countries with comparable data showed an increase in the share of private funding for tertiary education between 2000 and 2008
- Public and private expenditures tend to be complements, not substitutes – many OECD countries with the highest growth rates in private spending have also had the largest increases in public funding

Increased Private Contribution to Tertiary Education II

- Unlikely to lead to significantly deter tertiary education participation in New Zealand:
 - Existence of significant student finance system in New Zealand – no up-front costs, income contingent loans
 - Tertiary participation driven much more by non-financial factors such as parental education, parental attitude to tertiary education and secondary education preparation
 - Incentives to invest in tertiary education are strong – net gain from investing in tertiary education exceeds \$US175,000 for men and \$US110,000 for women across OECD countries – lower in New Zealand
 - Direct costs of tertiary education are much lower than opportunity costs

Increased Private Contribution to Tertiary Education III

- Recognize significant public contribution that taxpayers are already making to tertiary education in New Zealand:
 - Significant taxpayer contribution – public spending on tertiary education = \$4.5 billion (>6% of core Crown spending) in 2010/11
 - Government share of tuition costs already high = 73% (84% taking into account student loan subsidies)
 - Government spending on tertiary education in New Zealand is high compared to other countries – nearly 2% (4th out of 32 OECD countries)

Reform Student Loan Scheme and Student Allowances I

- Reform student loan scheme by restoring interest charges for students/graduates and further target student allowances
- Current system has a number of weaknesses:
 - Significant and growing financial cost to taxpayers:
 - Write down on new lending > \$700 million in 2010/11
 - Cost per dollar of lending has increased significantly due to interest write offs – from just 10 cents in early 1990s to more than 45 cents in 2010/11
 - Significant subsidy element in loan scheme – Shen and Ziderman (2008) estimate ‘hidden grant’ in loan scheme at 41.1% - compare to Australia (25.7%), Canada (1.0%), England and Wales (12.2%) and Netherlands (1.2%)

Hidden Grant in Student Loan Schemes, Various Countries

| Country | Hidden Grant (%) | Country | Hidden Grant (%) |
|-------------------|------------------|--------------|------------------|
| Denmark | 35.2 | Sweden | 35.4 |
| England and Wales | 12.2 | Norway | 43.4 |
| Germany | 61.8 | China | 35.4 |
| Netherlands | 1.6 | Indonesia | 72.4 |
| Australia | 25.7 | South Africa | 49.5 |
| New Zealand | 41.1 | Egypt | 88.1 |
| Canada | 1.0 | USA – SDSL | 20.3 |
| Finland | 9.7 | USA – UDSL | 17.1 |

Source: Shen and Ziderman (2008) *Student Loans Repayment and Recovery: International Comparisons*, p. 11.

Reform Student Loan Scheme and Student Allowances II

- Benefits of reforming current system of student finance:
 - Recognize that New Zealand student loan scheme provides among the most comprehensive assistance to students – tuition fees, living costs, etc
 - Free up resources for improving university teaching and research, and improving secondary education – New Zealand spends about 42% of its tertiary education budget on student aid = more than double OECD average
 - Restore student loan scheme to finance mechanism, rather than vehicle for subsidizing students and graduates
 - Improved access and equity – income contingent loans, focus on secondary education performance
 - Improve incentives in student loan scheme

Student Loan Schemes, By Scheme Coverage, Selected Examples

| <i>Coverage</i> | <i>Region</i> | | |
|----------------------------------|--|---|---------------------------------------|
| | <i>Western Europe</i> | <i>Southeast Asia</i> | <i>Other</i> |
| Tuition Fees Only | | Hong Kong (non-subsidized) Korean schemes Philippines Thailand | Australia |
| Living Expenses Only | Denmark Finland Norway Sweden | Hong Kong (subsidized) Korea (Ministry of Education) | |
| Tuition Fees and Living Expenses | England and Wales Netherlands Scotland | China | Canada New Zealand South Africa |

Source: Ziderman, Adrian (2005) *Increasing Access to Higher Education: A Role for Student Loans*, p. 2.

Public Spending on Tertiary Education/GDP, by Institution vs. Student Support, 2008 (%)



Source: Ministry of Education (2011)

Recent Reforms: Province of Québec (Canada)

- Historically lowest tuition fees in Canada and highest government spending/student
- Recently proposed Québec University Funding Plan (QUFP):
 - Provide universities with \$850 million in additional revenue by 2016/17
 - Shared contribution – government, students and private sector
 - Maintain accessibility – protect low income students by offsetting higher tuition fees under Loans and Bursaries Program
 - Partnership Agreements between Governments/Universities
 - Tuition fees up by \$325/year for 5 years

Recent Reforms: Province of Quebec (Canada)

- Under QUFP student contribution to university revenues will increase by 31.2%, Québec Government contribution by 50.6% and donations and other university revenue by 18.2%
- Student contribution will increase from 12.7% of total university revenues in 2008/09 to 16.9% in 2016/17
- 35% of tuition fee revenue increase will be returned to students through increased student assistance
- Placements Universités – increase donations to universities by 50% by 2016/17 through enhanced Government matching grant scheme
- Strengthen university-business linkages

Conclusion

- Reform of tuition fee and student loans policy can deliver considerable benefits for the New Zealand tertiary education sector, with few adverse effects
- Quality is not cheap – access vs quality trade-off
- New Zealand universities face increasing global competition – Government policy must keep up
- Many countries devoting significant resources to tertiary education excellence initiatives:
 - 985 initiative (China)
 - BrainKorea21 (Republic of Korea)
 - 5 year-50 Billion Excellence Initiative (Taipei,China)
 - Global 30 Scheme (Japan)
 - Universities Excellence Initiative (Germany)

Conclusion

- Student loan scheme was lauded as one of the best in the world when introduced – status has eroded
- Recognize the generous terms and conditions of the student loan scheme compared to other countries and alternatives (eg. bank schemes):
 - Comprehensive assistance – tuition fees, living costs, course costs, etc
 - Income contingency – provides ‘insurance’ against adverse events
 - Non-means tested assistance
- Compare terms and conditions to those borrowing to invest in physical capital

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